

# TERMS OF SALE

## 1.

Stamps offered in this price list are guaranteed to be in sound condition, without hidden faults or repairs, and are in premium quality. They are in higher quality and it pertains to their state of preservation, freshness and they have better centering and perforations than stamps usually offered. Catalog valuations are for those stamps usually offered which are of lesser quality. Stamps with exceptional features such as extremely large margins, sheet margins, or corner copies, will be quoted upon request, depending on availability.

## 2.

The prices given are net, in Euros and, unless otherwise indicated, they refer to the most common types, whether new or used.

## 3.

Payment can be made at time of order, in advance of shipment, by check, bank draft or wire transfer as follows:

- Check or banker draft in euros
- Bank transfer to BPER - Via Gaetano Negri, 10  
20123 Milano (Italy) - c/c n. 365940  
IBAN: IT 76 0 05387 01600 000000365940  
BIC: BPM OIT 22 XXX;
- Post Office account deposit: ZANARIA n. 41879206
- Credit card payment: VISA, MASTERCARD, CARTA SI

## 4.

Any items which are not deemed to be fully satisfactory can be returned and replaced within one month of purchase. This offer is valid, subject to availability. Prices may change without prior notice.

## 5.

Certificates from a national or an internationally accepted expert may be obtained upon request and is subject to payment of all associated costs, including postage. A certificate is supplied free of charge for items priced above € 1,000.

## 6.

We are unable to accept orders of less than € 50 and for orders of less than € 150, please add € 5 for postage and packaging.

## 7.

Our stamp identification numbering system is that used by the Sassone Catalogue. For Italian States items the numbering indicates the group of stamps that belong to it, and our prices refer to the most common shades and types.

## 8.

Materials are generally shipped by registered post or by express mail.

## 9.

The courts of Milan shall have sole jurisdiction in the event of any litigation.

## 10.

The column marked (\*) indicates the prices of stamps with a trace of hinging but generally in a better state of preservation and of higher quality than those used as references by catalogues.

## 11.

The column marked (\*\*) indicates the prices of mint never hinged stamps, of excellent quality and preservation.

## 12.

The columns marked (\*OC) and (\*\*OC) show prices for stamps which, in addition to the characteristics described in points 10 and 11, also feature excellent centering.

## 13.

Column (⊙) shows the prices for used material: specimens with clear, light, absolutely original cancellation. Column (⊙ OC), lists the prices for superior quality used stamps

## 14.

We have marked with a line (—) stamps and series which are particularly difficult to find on the market, whether new or used. We will provide quotations and availability at customers' request.

## 15.

p.a.r. = Price at request

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### Discounts

For orders totaling more than € 2,500, made up of stamps or series with individual prices of less than € 400 each, we will apply a special discount of 10%.

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### V.A.T.

The prices specified on this price list include Value Added Tax. Invoices can be issued upon request.

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### Certificates of guarantee

The stamps come supplied with our certificate of guarantee, upon request. This certificate is issued free of charge for stamps with a net worth exceeding € 750; for those of lower value, the certificate will cost byer an additional € 25.

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### Purchase

We are interested in above average and rare stamps from around the world, both mint in used and, especially genuinely used on cover in the quality levels we deal in. We buy collections and stocks for cash. We can make on-site visits for major properties. Please send lists or descriptions of the material with the asking price for all items you wish to sell.

Our company deals in the classical period and rare stamps from the entire European field. Offers will be inserted in forthcoming price lists. We also offer a wide range of classical material on letters, on display in our shop in Via S. Margherita, 6, Milan. and on our web site [www.zanaria.com](http://www.zanaria.com)

**QUALITY IS OUR WAY TO SELL**

# OUR PRICES IN RELATION TO QUALITY

I.

Our reference quality.  
See points 1, 10, 11, 13  
in our terms of sale.

II.

Our "extra" quality (OC).  
See points 1, 12, 13  
in our terms of sale.

III.

Exceptional quality, not quoted  
in our price list. For this type  
of material availability and prices  
are given upon request.

## ITALIAN STATES



## ITALIAN KINGDOM

